



TECHNEAL, INC.

The Best Solution For Your Laboratory Needs....



COMPLETE
LAB
CARE

Management Program for
In-Office Laboratories



Say YES to TechNeal's Complete Lab Care (CLC)

Complete Lab Care Program (CLC)

TechNeal's Support Agreement Program is an informed and cost-effective lab management program achieved through partnership with our organization to provide Analyzers, Supplies, Lab Personnel, Training, Administration Support, Technical Support, Management and Compliance Assistance for one low fee.

Our program is designed to maximize lab revenue, and minimize operating costs thereby enhancing laboratory revenues for a group practice or independent reference laboratory. The primary benefit of this program is that by offering a "one cost of operation fee" TechNeal will assume all costs related to the operation of the laboratory, and ensure compliance with CLIA and other regulatory authorities.

Why Say YES to TechNeal's CLC Program?

- ▶ Facilitate Lab Committee Meetings with Management Reports
- ▶ Coordinate Onsite Design & Construction/Relocation
- ▶ Coordinate Subcontractor Services
- ▶ Review Operation
- ▶ Define Customized Test Menu Based on Practice Specialties
- ▶ Provide Service and Maintenance on all Laboratory Instrumentation
- ▶ Provide all Instrumentation for Laboratory*
- ▶ Pay for ALL Reagents, Consumables, and Other Laboratory Testing Supplies
- ▶ Provide All Materials to Perform Validations, Calibration Verifications, and other CLIA Compliance Related Products
- ▶ Recruit and Train Staff
- ▶ Provide Staff Replacements (Sick Leave, Vacation, Termination, etc..)
- ▶ Implement LIS and System Interfaces (Including EMR Interface)
- ▶ Assist in Locating Proper EMR Software
- ▶ Evaluate Workflow & Make Recommendations to Improve Efficiency
- ▶ Customize Lab Manuals / Create Policies & Procedures
- ▶ Ensure CLIA & COLA Regulatory Compliance
- ▶ Provide Billing Expertise and Training
- ▶ Evaluate Growth Opportunities
- ▶ Advocate Ongoing Lab Communications Within the Practice

* Based on Monthly Sample Volume